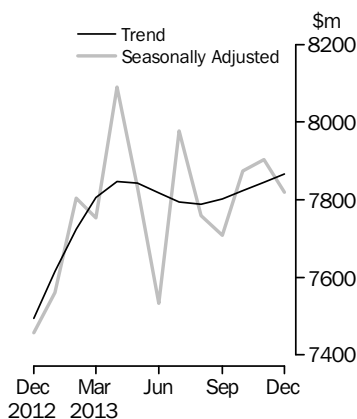


LENDING FINANCE

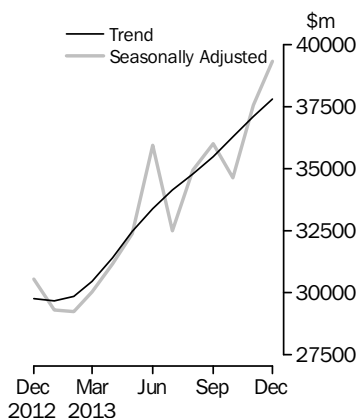
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) FRI 14 FEB 2014

Personal Finance



Commercial Finance



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Mohammad Mustafa on Sydney (02) 9268 4378.

KEY FIGURES

	Nov 2013 \$m	Dec 2013 \$m	Nov 2013 to Dec 2013 % change
TREND ESTIMATES			
Housing finance for owner occupation(a)	16 252	16 415	1.0
Personal finance	7 845	7 866	0.3
Commercial finance	37 095	37 804	1.9
Lease finance	382	382	0.2
SEASONALLY ADJUSTED ESTIMATES			
Housing finance for owner occupation(a)	16 533	16 284	-1.5
Personal finance	7 903	7 820	-1.1
Commercial finance	37 553	39 318	4.7
Lease finance	399	403	0.9

(a) Excludes alterations and additions

KEY POINTS

DECEMBER 2013 COMPARED WITH NOVEMBER 2013:

HOUSING FINANCE FOR OWNER OCCUPATION

- The total value of owner occupied housing commitments excluding alterations and additions rose 1.0% in trend terms, while the seasonally adjusted series fell 1.5%.

PERSONAL FINANCE

- The trend series for the value of total personal finance commitments rose 0.3%. Fixed lending commitments rose 0.7%, while revolving credit commitments fell 0.4%.
- The seasonally adjusted series for the value of total personal finance commitments fell 1.1%. Revolving credit commitments fell 4.0%, while fixed lending commitments rose 1.0%.

COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments rose 1.9%. Fixed lending commitments rose 2.5%, while revolving credit commitments remained steady (0.0%).
- The seasonally adjusted series for the value of total commercial finance commitments rose 4.7% in December 2013, following a rise of 8.5% in November 2013. Revolving credit commitments rose 10.0%, following a rise of 5.0% in the previous month. Fixed lending commitments rose 3.1%, following a rise of 9.5% in the previous month.

LEASE FINANCE

- The trend series for the value of total lease finance commitments rose 0.2% and the seasonally adjusted series rose 0.9%, following a rise of 3.2% in November 2013.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
January 2014	14 March 2014
February 2014	11 April 2014
March 2014	16 May 2014
April 2014	13 June 2014
May 2014	14 July 2014
June 2014	11 August 2014

REVISIONS

In this issue revisions have been made to the original series as a result of improved reporting of survey and administrative data. These revisions have impacted on:

- Owner occupied housing values for the periods September 2013 to November 2013
- Personal finance values for the periods October 2013 to November 2013
- Commercial finance values for the periods October 2013 to November 2013
- Lease finance values for August 2013.

Seasonally adjusted and trend series are revised as a result of revisions to the original series, the incorporation of estimates for the latest month and the revision of seasonal factors due to the concurrent seasonal adjustment methodology.

ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
ADI	Authorised Deposit-taking Institution
APRA	Australian Prudential Regulation Authority
ARIMA	autoregressive integrated moving average
n.e.c.	not elsewhere classified
RBA	Reserve Bank of Australia
RFC	Registered Financial Corporation

Ian Ewing
Acting Australian Statistician

CONTENTS

page

Time Series Data 4

ANALYSIS

Summary of findings 5

TABLES

1 Finance commitments, summary 6

2 Housing and personal finance commitments, by lender, original 7

3 Commercial and lease finance commitments, by lender, original 8

4 Personal finance commitments, by purpose (fixed loans), original 9

5 Personal finance commitments, revolving credit stocks and flows,
original 10

6 Commercial finance commitments, by purpose (fixed loans), original 11

7 Lease and commercial finance commitments, stocks and flows, original 11

8 Finance commitments for housing (owner occupation and
commercial) 12

9 Finance commitments for motor vehicles, original 13

10 Lease finance commitments for motor vehicles, original 14

11 Commercial and lease finance commitments for plant and equipment,
original 15

12 Lease finance commitments for plant and equipment, original 16

OTHER INFORMATION

Explanatory Notes 17

Glossary 21

TIME SERIES DATA

TIME SERIES DATA

Data available free on the ABS web site <<http://www.abs.gov.au>> include:

- longer time series of tables in this publication, and
- the following tables:

13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985)
14. Commercial finance commitments, summary (original, seasonally adjusted, trend)
15. Commercial finance commitments, fixed loans and revolving credit
16. Commercial finance commitments, fixed loans and revolving credit by lender
17. Commercial finance commitments, fixed loans by industry
18. Commercial finance commitments, revolving credit by industry
- 19 to 26. Commercial finance commitments, fixed loans and revolving credit by state and territory
27. Lease finance commitments, summary (original, seasonally adjusted, trend)
28. Lease finance commitments by purpose
29. Lease finance commitments by purpose and lender
30. Lease finance commitments by industry
- 31 to 38. Lease finance commitments by purpose and state and territory
39. Operating lease finance commitments by purpose
40. Operating lease finance commitments by lender
41. Operating lease finance commitments by industry
- 42 to 49. Operating lease finance commitments by purpose and state and territory
50. Personal finance commitments, summary (original, seasonally adjusted, trend)
51. Personal finance commitments, fixed loans and revolving credit
52. Personal finance commitments, fixed loans and revolving credit by lender
- 53 to 60. Personal finance commitments, fixed loans and revolving credit by state and territory

SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION

(Table 1)

The total value of owner occupied housing commitments excluding alterations and additions rose 1.0% in trend terms, while the seasonally adjusted series fell 1.5%.

For further information, please refer to *Housing Finance, Australia* (cat. no. 5609.0), which was released on 11 February 2014.

PERSONAL FINANCE

(Tables 1 & 4)

In trend terms, the value of total personal finance commitments rose 0.3% in December 2013 compared with November 2013. Fixed lending commitments rose 0.7%, while revolving credit commitments fell 0.4%.

In seasonally adjusted terms, the value of total personal finance commitments fell 1.1%. Revolving credit commitments fell 4.0%, while fixed lending commitments rose 1.0%.

COMMERCIAL FINANCE

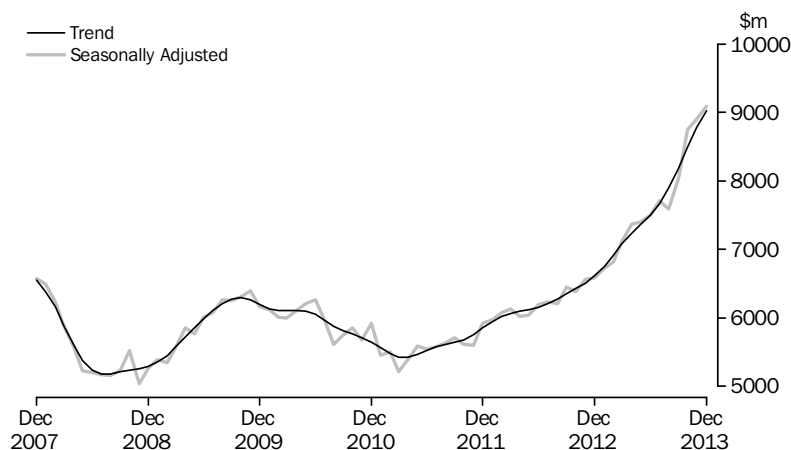
(Tables 1 & 8)

The trend series for the value of total commercial finance commitments rose 1.9% in December 2013 compared with November 2013. Fixed lending commitments rose 2.5%, while revolving credit commitments remained steady (0.0%).

The seasonally adjusted series for the value of total commercial finance commitments rose 4.7% in December 2013, following a rise of 8.5% in November 2013. Revolving credit commitments rose 10.0%, following a rise of 5.0% in the previous month. Fixed lending commitments rose 3.1%, following a rise of 9.5% in the previous month.

The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) rose 2.8% in December 2013 and the seasonally adjusted series rose 2.1%.

PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



LEASE FINANCE

(Table 1)

The trend series for the value of total lease finance commitments rose 0.2% and the seasonally adjusted series rose 0.9%, following a rise of 3.2% in November 2013.

FINANCE COMMITMENTS, Summary

Month	SECURED HOUSING(a)		PERSONAL(b)			COMMERCIAL			LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(d)	Revolving credit(e)	Total	Fixed loans(d)	Revolving credit(e)	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2012									
December	13 537	322	4 090	3 146	7 236	26 271	11 667	37 938	487
2013									
January	11 922	263	3 849	3 053	6 902	16 986	5 530	22 516	429
February	12 283	325	4 098	3 185	7 284	18 056	5 931	23 987	467
March	14 056	354	4 597	2 926	7 523	21 799	7 066	28 865	508
April	14 737	333	4 613	3 325	7 939	20 470	6 858	27 328	472
May	16 857	403	5 218	3 282	8 500	27 468	6 954	34 422	490
June	14 841	337	4 691	3 173	7 864	29 372	12 102	41 474	573
July	16 311	343	4 689	3 958	8 647	24 501	8 272	32 773	477
August	15 251	351	4 429	3 016	7 445	28 017	7 871	35 888	310
September	15 582	326	4 391	3 025	7 416	25 996	9 282	35 278	350
October	17 271	349	4 722	3 513	8 234	26 708	8 283	34 991	401
November	17 828	355	4 727	3 134	7 861	29 901	8 623	38 524	400
December	16 885	338	4 696	3 251	7 946	37 426	13 121	50 547	468
SEASONALLY ADJUSTED									
2012									
December	13 641	342	4 286	3 172	7 458	21 958	8 581	30 538	440
2013									
January	13 949	321	4 350	3 209	7 559	21 613	7 689	29 302	513
February	14 089	338	4 388	3 415	7 804	22 264	6 986	29 251	525
March	14 655	344	4 759	2 995	7 753	22 565	7 473	30 038	499
April	14 718	340	4 673	3 418	8 091	23 261	7 894	31 155	486
May	15 032	347	4 585	3 246	7 831	25 126	7 248	32 373	468
June	15 453	346	4 436	3 096	7 532	24 984	10 952	35 936	505
July	15 464	342	4 580	3 397	7 977	24 706	7 808	32 515	446
August	14 962	353	4 508	3 251	7 760	27 145	7 791	34 936	333
September	15 972	331	4 555	3 154	7 709	26 872	9 128	36 000	381
October	16 170	332	4 599	3 275	7 874	26 496	8 122	34 618	387
November	16 533	341	4 645	3 259	7 903	29 021	8 532	37 553	399
December	16 284	351	4 693	3 127	7 820	29 929	9 389	39 318	403
TREND									
2012									
December	13 850	334	4 322	3 172	7 494	21 715	8 043	29 758	513
2013									
January	13 985	335	4 406	3 209	7 615	21 892	7 789	29 681	503
February	14 211	337	4 492	3 232	7 724	22 224	7 642	29 867	500
March	14 489	339	4 559	3 247	7 807	22 770	7 676	30 446	500
April	14 765	343	4 594	3 254	7 847	23 515	7 896	31 411	495
May	14 998	345	4 592	3 251	7 843	24 273	8 202	32 475	479
June	15 197	345	4 568	3 251	7 818	24 929	8 455	33 384	454
July	15 384	344	4 543	3 251	7 794	25 579	8 572	34 150	426
August	15 588	342	4 540	3 249	7 789	26 231	8 565	34 796	405
September	15 813	340	4 564	3 239	7 802	26 934	8 543	35 476	391
October	16 044	340	4 597	3 226	7 823	27 687	8 578	36 265	383
November	16 252	340	4 631	3 214	7 845	28 423	8 672	37 095	382
December	16 415	342	4 664	3 201	7 866	29 129	8 675	37 804	382

(a) For owner occupation.

(d) Includes refinancing (see Glossary).

(b) Includes unsecured housing finance for owner occupation.

(e) New and increased credit limits during the month. Includes credit cards.

(c) Includes refinancing across lending institutions (see Glossary).

HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original

Month	HOUSING FINANCE(a)					PERSONAL FINANCE(b)				
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co-operatives	Finance companies	Other lenders	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2012										
December	12 678	170	219	470	13 537	6 016	np	np	911	7 236
2013										
January	11 114	145	251	412	11 922	5 729	np	np	851	6 902
February	11 442	210	199	433	12 283	6 232	np	np	747	7 284
March	13 168	213	242	431	14 056	6 435	np	np	764	7 523
April	13 839	188	274	435	14 737	6 862	np	np	777	7 939
May	15 827	241	340	449	16 857	7 301	np	np	851	8 500
June	13 966	186	304	386	14 841	6 684	np	np	854	7 864
July	15 289	206	355	460	16 311	7 144	np	np	1 184	8 647
August	14 285	214	327	425	15 251	6 245	np	np	885	7 445
September	14 669	210	322	380	15 582	6 245	np	np	888	7 416
October	16 172	232	388	478	17 271	7 046	np	np	881	8 234
November	16 716	253	373	486	17 828	6 647	np	np	904	7 861
December	15 834	199	288	564	16 885	6 740	np	np	903	7 946

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Secured finance for owner occupation. Excludes alterations and additions.
 (b) Includes unsecured housing finance for owner occupation.

COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: **Original**

Month	COMMERCIAL FINANCE					LEASE FINANCE				
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2012										
December	35 148	np	np	np	37 938	119	199	np	np	487
2013										
January	20 087	np	np	np	22 516	95	170	np	np	429
February	21 514	np	np	np	23 987	137	153	np	np	467
March	25 683	np	np	np	28 865	88	214	np	np	508
April	24 441	np	np	np	27 328	124	168	np	np	472
May	31 235	np	np	np	34 422	116	176	np	np	490
June	37 643	np	np	np	41 474	138	231	np	np	573
July	29 852	np	np	np	32 773	111	192	np	np	477
August	33 489	np	np	np	35 888	66	151	np	np	310
September	32 737	np	np	np	35 278	95	156	np	np	350
October	32 040	np	np	np	34 991	86	166	np	np	401
November	36 163	np	np	np	38 524	90	158	np	np	400
December	47 727	np	np	np	50 547	83	219	np	np	468

np not available for publication but included in totals where applicable, unless otherwise indicated

PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original**

<i>Month</i>	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Total motor vehicles(a)</i>	<i>Individual residential blocks of land</i>	<i>Unsecured finance for owner occupation(b)</i>	<i>Debt consolidation</i>	<i>Refinancing</i>	<i>Other(c)</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2012									
December	608	386	1 133	448	35	575	1 037	862	4 090
2013									
January	559	440	1 149	386	37	555	928	794	3 849
February	513	428	1 094	424	40	570	1 101	869	4 098
March	521	416	1 081	510	40	654	1 427	885	4 597
April	508	406	1 054	531	46	630	1 486	867	4 613
May	580	452	1 187	641	59	757	1 618	955	5 218
June	586	393	1 120	594	43	598	1 515	821	4 691
July	617	447	1 219	531	51	645	1 370	873	4 689
August	601	454	1 208	550	46	582	1 164	878	4 429
September	587	424	1 160	544	50	587	1 208	842	4 391
October	565	441	1 159	591	51	638	1 336	947	4 722
November	549	404	1 098	618	59	608	1 398	946	4 727
December	552	381	1 075	625	46	608	1 391	951	4 696

(a) Includes motorcycles and other motor vehicles.

(b) Includes alterations and additions.

(c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: **Original**

Month	NEW AND INCREASED CREDIT LIMITS			CANCELLATIONS AND REDUCTIONS	CREDIT AT END OF MONTH	
	Secured	Unsecured	Total	Total(a)	Total limits(a)	Credit used
	\$m	\$m	\$m	\$m	\$m	\$m
2012						
December	1 423	1 723	3 146	2 797	298 731	117 749
2013						
January	1 220	1 834	3 053	2 616	298 996	116 528
February	1 352	1 834	3 185	2 949	299 356	116 963
March	1 009	1 918	2 926	3 476	298 879	116 459
April	1 366	1 959	3 325	3 086	299 126	115 935
May	1 247	2 036	3 282	3 704	298 800	115 616
June	1 284	1 889	3 173	3 237	298 627	115 854
July	1 650	2 308	3 958	3 219	299 515	114 403
August	1 164	1 852	3 016	3 001	299 271	113 114
September	1 189	1 836	3 025	2 745	299 570	112 683
October	1 461	2 051	3 513	2 960	300 255	112 243
November	1 057	2 076	3 134	3 228	300 253	112 455
December	1 206	2 045	3 251	2 940	300 512	112 432

(a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

6

COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

Month	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2012								
December	3 370	8 809	1 168	1 932	4 091	6 901	26 271	42 851
2013								
January	711	7 438	1 249	1 562	2 111	3 915	16 986	42 727
February	715	7 802	1 314	1 836	1 657	4 730	18 056	42 803
March	776	8 682	1 771	1 886	2 009	6 676	21 799	43 376
April	585	9 314	1 551	1 831	1 975	5 214	20 470	41 755
May	1 285	11 002	1 912	2 101	2 388	8 780	27 468	44 984
June	1 484	10 849	1 758	2 314	4 575	8 392	29 372	46 855
July	983	10 281	1 509	1 956	3 608	6 164	24 501	44 643
August	1 471	9 782	2 954	1 822	2 388	9 601	28 017	44 916
September	1 315	9 768	2 476	1 898	3 338	7 199	25 996	46 797
October	1 304	11 250	2 153	2 034	3 771	6 194	26 708	44 432
November	1 992	13 143	2 421	1 856	3 211	7 278	29 901	46 686
December	2 814	13 095	3 508	2 089	4 096	11 825	37 426	51 404

7

LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: Original

Month	LEASE FINANCE		COMMERCIAL REVOLVING CREDIT			
	Total commitments	Commitments not drawn at end of month	New and increased credit limits	Cancellations and reductions(a)	Total credit limits at end of month(a)	Credit used at end of month
	\$m	\$m	\$m	\$m	\$m	\$m
2012						
December	487	np	11 667	11 221	321 331	197 189
2013						
January	429	np	5 530	8 458	318 379	197 497
February	467	np	5 931	5 554	319 090	197 284
March	508	np	7 066	8 104	318 477	196 156
April	472	np	6 858	7 468	318 232	197 228
May	490	np	6 954	8 960	316 340	195 537
June	573	np	12 102	11 312	318 099	196 154
July	477	np	8 272	9 803	316 906	194 673
August	310	np	7 871	7 652	316 557	192 010
September	350	np	9 282	10 511	315 124	192 091
October	401	np	8 283	10 310	312 745	191 565
November	400	np	8 623	6 854	315 078	191 194
December	468	np	13 121	11 958	319 606	186 946

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

FINANCE COMMITMENTS, For Housing (Owner Occupation and Commercial)

Month	OWNER OCCUPATION (SECURED FINANCE)				OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL FINANCE(a)			ALL HOUSING FINANCE	
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings(b)	Alterations and additions	Total(c)	Construction of dwellings for rent and resale	Purchase of dwellings by individuals for rent or resale (d)	Purchase of dwellings by others for rent or resale	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
ORIGINAL										
2012										
December	1 313	886	11 338	322	35	393	6 341	765	21 393	
2013										
January	1 123	747	10 051	263	37	389	5 588	556	18 755	
February	1 252	773	10 258	325	40	378	5 901	754	19 680	
March	1 384	940	11 731	354	40	474	6 895	674	22 492	
April	1 530	984	12 223	333	46	287	7 441	672	23 516	
May	1 763	1 082	14 012	403	59	602	8 699	816	27 436	
June	1 561	931	12 349	337	43	627	8 014	719	24 581	
July	1 643	1 060	13 607	343	51	502	8 085	694	25 986	
August	1 647	934	12 670	351	46	572	7 565	800	24 585	
September	1 580	929	13 073	326	50	728	7 632	908	25 226	
October	1 695	1 069	14 508	349	51	634	8 884	876	28 065	
November	1 636	1 056	15 137	355	59	600	9 344	933	29 118	
December	1 598	1 060	14 227	338	46	737	9 173	1 090	28 270	
SEASONALLY ADJUSTED										
2012										
December	1 436	842	11 363	342	41	385	6 581	687	21 679	
2013										
January	1 396	868	11 685	321	46	506	6 726	722	22 271	
February	1 401	863	11 824	338	42	466	6 809	881	22 624	
March	1 493	972	12 190	344	38	452	7 114	747	23 350	
April	1 524	985	12 208	340	47	386	7 363	748	23 603	
May	1 526	990	12 516	347	46	463	7 397	728	24 013	
June	1 532	979	12 941	346	46	466	7 499	622	24 432	
July	1 476	1 003	12 984	342	51	501	7 709	716	24 784	
August	1 555	969	12 438	353	47	573	7 591	798	24 325	
September	1 599	968	13 405	331	51	656	8 042	871	25 921	
October	1 605	980	13 585	332	48	679	8 752	823	26 804	
November	1 625	1 000	13 909	341	53	662	8 899	899	27 389	
December	1 621	962	13 700	351	50	742	9 085	939	27 451	
TREND										
2012										
December	1 396	864	11 589	334	42	445	6 614	730	22 014	
2013										
January	1 417	880	11 688	335	42	454	6 748	758	22 322	
February	1 444	904	11 862	337	43	451	6 908	767	22 716	
March	1 471	936	12 082	339	43	442	7 079	758	23 151	
April	1 493	965	12 307	343	44	440	7 232	739	23 563	
May	1 510	983	12 505	345	46	451	7 362	721	23 923	
June	1 524	990	12 682	345	47	478	7 496	716	24 279	
July	1 538	988	12 858	344	48	520	7 668	733	24 698	
August	1 554	983	13 050	342	49	571	7 899	772	25 220	
September	1 575	980	13 258	340	50	619	8 184	817	25 823	
October	1 597	979	13 468	340	50	661	8 488	859	26 442	
November	1 616	977	13 658	340	51	696	8 776	896	27 011	
December	1 632	977	13 807	342	51	725	9 021	929	27 483	

(a) Excludes revolving credit.

(b) Only includes refinancing across lending institutions (see Glossary).

(c) Includes alterations and additions.

(d) Includes refinancing (See Glossary).

FINANCE COMMITMENTS, For Motor Vehicles: **Original**

Month	PERSONAL FINANCE(a)					COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	New motor cars and station wagons	Used motor cars and station wagons	Motorcycles	Other motor vehicles	Total	Total	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2012								
December	608	386	27	112	1 133	1 022	268	2 423
2013								
January	559	440	28	122	1 149	902	247	2 298
February	513	428	28	125	1 094	1 008	245	2 347
March	521	416	28	116	1 081	1 039	265	2 385
April	508	406	26	114	1 054	983	282	2 319
May	580	452	30	125	1 187	919	299	2 406
June	586	393	27	114	1 120	1 186	284	2 590
July	617	447	28	127	1 219	997	243	2 459
August	601	454	32	122	1 208	930	142	2 280
September	587	424	32	117	1 160	963	170	2 293
October	565	441	29	124	1 159	986	225	2 369
November	549	404	29	116	1 098	939	220	2 257
December	552	381	28	114	1 075	1 072	227	2 374

(a) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Motor Vehicles: **Original**

Month	MOTOR CARS AND STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS		OTHER MOTOR VEHICLES	ALL VEHICLES
	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>Total</i>	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2012								
December	165	43	31	11	12	3	5	268
2013								
January	149	44	27	np	15	np	np	247
February	154	45	27	np	4	np	np	245
March	171	49	31	6	2	3	4	265
April	167	47	31	7	22	5	4	282
May	178	np	30	10	21	4	np	299
June	166	46	31	9	13	np	np	284
July	162	42	23	7	5	1	4	243
August	93	24	17	np	3	np	np	142
September	113	31	12	np	3	np	np	170
October	144	44	18	8	7	np	np	225
November	145	46	17	7	2	np	np	220
December	153	43	18	5	3	np	np	227

np not available for publication but included in totals where applicable, unless otherwise indicated

Month	COMMERCIAL FINANCE(b)			LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE
	<i>Transport equipment</i>	<i>Other plant and equipment</i>	<i>Total</i>	<i>Total</i>	Total
	\$m	\$m	\$m	\$m	\$m
2012					
December	212	697	909	219	1 128
2013					
January	221	440	660	181	842
February	206	622	828	222	1 050
March	210	637	846	244	1 090
April	210	638	848	190	1 038
May	532	650	1 182	191	1 373
June	239	889	1 128	289	1 417
July	314	646	959	233	1 193
August	304	588	892	168	1 060
September	214	722	936	180	1 116
October	263	785	1 048	176	1 224
November	219	699	918	180	1 098
December	278	740	1 017	241	1 258

(a) Excludes motor vehicles (see tables 9 and 10).

(b) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Plant and Equipment: **Original**

	<i>Transport equipment (a)</i>	<i>Construction and earthmoving equipment</i>	<i>Agricultural machinery and equipment</i>	<i>Manu- facturing equipment</i>	<i>Electronic data processing equipment</i>	<i>Office machines</i>	<i>Shop and office furniture, fittings and equipment</i>	<i>Other goods</i>	<i>Total</i>
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2012									
December	15	63	6	3	44	38	10	40	219
2013									
January	11	30	np	np	85	20	9	15	181
February	17	78	8	4	67	24	8	15	222
March	np	88	11	5	49	36	7	np	244
April	np	56	5	3	42	27	6	np	190
May	13	39	9	2	41	38	14	36	191
June	16	72	15	17	70	35	23	41	289
July	np	73	3	3	57	34	20	np	233
August	np	41	5	3	46	31	8	np	168
September	np	42	7	5	50	22	8	np	180
October	15	38	5	2	45	37	7	27	176
November	np	34	3	3	48	47	5	np	180
December	np	69	8	2	60	45	13	np	241

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Excludes motor vehicles (see tables 9 and 10).

EXPLANATORY NOTES

INTRODUCTION

- 1** This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- 2** *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- 3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- 4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- 5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.

SCOPE

- 6** Finance commitments made by the following types of lenders are included:
 - Banks
 - Permanent building societies
 - Credit unions/cooperative credit societies
 - Life or general insurance companies
 - General government enterprises
 - Superannuation funds
 - Securitiser of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
 - Registered Financial Corporations (RFCs).

COVERAGE

- 7** The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- 8** The survey coverage of lending finance commitments is maintained and updated by including new lenders as their lending for any of the four categories of finance becomes sufficiently large.
- 9** From June 2001, the statistics for:
 - secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000
 - personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.
- 10** From June 2002, the statistics for:
 - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001
 - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

EXPLANATORY NOTES *continued*

COVERAGE *continued*

11 Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

SOURCES

12 For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives and building societies in July 2002, and from RFCs in March 2003.

13 Secured housing finance commitments for owner occupied housing from banks, building societies and credit cooperatives are derived from *ARF 392.0 Housing Finance* form collected by APRA. Personal finance commitments from these lenders are sourced from the *ARF 394.0 Personal Finance* form. Commercial finance commitments from these lenders are sourced from the *ARF 391.0 Commercial Finance* form and from the *ARF 394.0 Personal Finance* form for fixed loans for personal investment purposes. Lease finance commitments are sourced from the *ARF 393.0 Lease Finance* form.

14 Finance commitments for RFCs are collected on the *RRF 391.0 Commercial Finance* (commercial finance commitments), *RRF 392.0 Housing Finance* (secured housing finance commitments for owner occupied housing), *RRF 393.0 Lease Finance* (lease finance commitments) and *RRF 394.0 Personal Finance* (personal finance commitments and commercial finance commitments).

15 Electronic versions of the forms and instructions for ADIs are available on the APRA website at <http://www.apra.gov.au/Statistics/Reporting-forms-and-instructions-ADIs.cfm>. For RFCs, these are available at: <http://www.apra.gov.au/nonreg/Pages/default.aspx>.

16 All other institutions, including securitisation vehicles, are collected directly by the ABS.

REVISIONS

17 Revisions to previously published statistics are included in the publication as they occur.

18 Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

SEASONAL ADJUSTMENT

19 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.

20 Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the biennial (once every two years) seasonal reanalysis. Accordingly, the trend estimate data provide a more

EXPLANATORY NOTES *continued*

SEASONAL ADJUSTMENT

continued

reliable indicator of underlying movement in housing finance commitments. (See paragraphs 23 and 24 for further information on trend estimates).

21 The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.

22 Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collections use an individual ARIMA model for the majority of the series in this publication. The ARIMA model is assessed as part of the biennial reanalysis. The next reanalysis is scheduled for the November 2014 issue. For more information on ARIMA modelling see Feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

TREND ESTIMATES

23 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series – Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at time.series.analysis@abs.gov.au.

24 While the smoothing technique described in paragraph 23 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

25 Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Published changes in dollar value and percentage terms are calculated using unrounded data and may differ slightly from, but are more accurate than, changes calculated from the rounded data presented in this publication.

ABS DATA AVAILABLE ON REQUEST

26 Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) website. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

27 Users may also wish to refer to the following ABS releases:

- *Housing Finance, Australia* (cat. no. 5609.0)
- *Assets and Liabilities of Australian Securitizers* (cat. no. 5232.0.55.001)
- *Building Approvals, Australia* (cat. no. 8731.0)
- *Dwelling Unit Commencements, Australia, Preliminary* (cat. no. 8750.0) – issued quarterly
- *Private New Capital Expenditure and Expected Expenditure, Australia* (cat. no. 5625.0)

EXPLANATORY NOTES *continued*

RELATED PUBLICATIONS

continued

■ *Sales of New Motor Vehicles, Australia Electronic Publication* (cat. no. 9314.0).

28 In addition, the Reserve Bank of Australia (RBA) produces the *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site <http://www.rba.gov.au>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its website <http://www.apra.gov.au>.

29 Current publications and other products released by the ABS are available from the Statistics View. The ABS also issues a daily Release Advice on the ABS website <http://www.abs.gov.au> which details products to be released in the week ahead.

GLOSSARY

Agricultural machinery and equipment	Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.
Alterations and additions	Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.
Commitment	Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.
Construction and earth moving equipment	Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.
Construction of dwellings	Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.
Debt consolidation	For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.
Dwelling	Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.
Electronic data processing equipment	Includes computers, computer peripherals, data entry devices, word processing machines, etc.
Established dwelling	Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.
Finance lease	Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.
Fixed loans	Generally involve: <ul style="list-style-type: none">■ a commitment for a fixed amount for a fixed period for a specific purpose■ a schedule of repayments over a fixed period■ repayments which reduce the liability of the borrower but do not act to make further finance available.
Heavy trucks	Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.
Light trucks	Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.
Manufacturing equipment	Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.
Motor cars and station wagons	Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).
Motorcycles	Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.
New dwelling	Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.
Office machines	Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

GLOSSARY *continued*

Purpose	Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.
Real Property	Comprises both residential and non-residential land, buildings and fixed structures.
Refinancing	For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is a different lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.
Revolving credit	Generally has the following characteristics: <ul style="list-style-type: none">■ a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed■ the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit■ repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.
Secured credit limits	Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.
Secured housing finance	Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.
Total credit limits at end of month	Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.
Wholesale finance	Comprises finance for the purchase of goods by retailers and wholesalers.

FOR MORE INFORMATION . . .

INTERNET **www.abs.gov.au** the ABS website is the best place for data from our publications and information about the ABS.

INFORMATION AND REFERRAL SERVICE

Our consultants can help you access the full range of information published by the ABS that is available free of charge from our website. Information tailored to your needs can also be requested as a 'user pays' service. Specialists are on hand to help you with analytical or methodological advice.

PHONE 1300 135 070

EMAIL client.services@abs.gov.au

FAX 1300 135 211

POST Client Services, ABS, GPO Box 796, Sydney NSW 2001

FREE ACCESS TO STATISTICS

All statistics on the ABS website can be downloaded free of charge.

WEB ADDRESS www.abs.gov.au